

Curriculum vitae of F.A.A.M. (Frans) van Winden

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GENERAL

full name	Francesco, Adrianus, Antonius, Maria van Winden.
birth date/place	15 April 1946, The Hague, The Netherlands.
present position	professor of economics, Amsterdam School of Economics, and PI Cognitive Science Center Amsterdam, University of Amsterdam
address	CREED Faculty of Economics and Econometrics University of Amsterdam Roetersstraat 11 1018 WB Amsterdam The Netherlands Telephone: +3120 5254126(secr.)/5254251 (ext.) Telefax: +3120 5255283 E-mail: f.a.a.m.vanwinden@uva.nl Website: http://www.fee.uva.nl/CREED
research interests	economics of political decision-making, public economics, experimental economics, behavioral economics and neuroeconomics (emotions and bounded rationality).
professional education	economics, Universiteit van Amsterdam, 1973; Ph.D. (cum laude), Universiteit Leiden, 1981.

PROFESSIONAL ACTIVITIES, AWARDS, HONORS

previous positions	founding director of CREED, 1991-2010; co-founding-director and board member of the Tinbergen Institute, 1987-1992; associate professor of economics, Economic Institute, Faculty of Law, University of Utrecht 1980-1983; assistant professor of economics, Economic Institute, Faculty of Law, and Centre for Research in Public Economics, Leyden University, 1973-1980; research assistant, Institute for Sociology, University of Amsterdam, 1973.
visiting positions	ICES, Department of Economics, George Mason University, October 2008, research visit;

Andrew Young School of Policy Studies, Georgia State University, October 2006, research visit.

University of Valencia, Department of Applied Economics, October 2002, visiting professor.

Center for Governance, UCLA, October/November 2001, visiting scholar;

Institute for Financial Studies (IFS), University of Frankfurt, November/December 1998, visiting professor;

Center for Economic Studies (CES), University of Munich, January/February 1997, visiting professor;

Harvard University, Department of Government, Cambridge (Mass.), June/July 1992, research associate Program in Political Economy;

University of Linz, Department of Social and Economic Psychology, Linz, Austria, August 1990, member teaching staff of the International Association for Research in Economic Psychology (IAREP) summer school;

University of Osnabrück, Department of Economics, Osnabrück, FRG, January 1989, visiting professor;

Zentrum für interdisziplinäre Forschung (ZiF), University of Bielefeld, Bielefeld, FRG (Project Game Theory in the Behavioral Sciences, director professor Reinhard Selten), June-August 1988, research member;

California Institute of Technology, Division of the Humanities and Social Sciences, Pasadena, U.S.A., July-September 1986, research associate;

Industrial engineering department, Thilmany Pulp and Paper company, Kaukauna, Wisconsin, U.S.A., July-September 1968, trainee;

editorial work

editorial board member: Public Choice, since 1988; European Journal of Political Economy, 1985-2005; Amsterdam University Press (social and cultural sciences), 1993-1994; Openbare Uitgaven (Dutch Journal of Public Finance), 1983-1988;

editor of the European Journal of Political Economy, 1998-2003;

invitations to join editorial board: European Economic Review (2002), Journal of Economic Psychology (associate editorship, 2010)

seminars, lectures

invited seminars, inter alia at: Harvard University, CORE/Louvain-La-Neuve, Washington University, Aarhus University, California Institute of Technology, University of Bergen, Norwegian School of Economics and Business Administration, University of Osnabrück, Leuven University, University of Rome, University of Stockholm, , ZiF-Bielefeld, University of Frankfurt, University of Heidelberg, University of Bonn, University of Mannheim, University of St. Gallen, Universitat Pompeu Fabra, University of Munich, University of Zurich, Oxford University, UCLA, University of Erfurt, University of Valencia; University of Hannover; Georgia State University; University of Magdeburg; University of Osaka; Arne Ryde Workshop on Neuroeconomics (Lund); Max

Planck Institute for Research on Collective Goods, Bonn; Heidelberg Workshop Beyond the Economics of Crime, Université de Montpellier 1, University of Oslo, University of Copenhagen, Bilkent University;

frequent participation in conferences and workshops;

keynote speaker, “Affective Social Ties, Missing Link in Governance Theory”, THEEM conference, Konstanz, 2012

keynote speaker, “Towards a New Model of Choice under Uncertainty”, Ambiguity in the Economy and in Economics Conference, Nijmegen, 2012

keynote speaker, “On Escalation and De-Escalation of Conflict”, Interuniversity Center for Experimental Economics, Siena, 2011

keynote speaker, “On the Role of Empathy and Sympathy in Cooperation and Sharing”, Sino-German Workshop on Advanced Topics in Experimental and Behavioral Economics, Sichuan University, Chengdu, 2010;

invited plenary lecture, “On the Role of Empathy and Sympathy in Sharing”, First ASFEE (French association for experimental economists) workshop, Grenoble, 2009;

invited plenary lecture, “On the Role of Sympathy in Willingness to Share”, Summer School on Neuroeconomics, CNRS, La Baume, 2009;

keynote speaker, “On the Nature, Modeling and Neural Basis of Social Ties”, opening Göttingen Laboratory of Behavioral Economics, Göttingen, 2009;

keynote lecture, “Social Interaction and Social Ties – For Better or For Worse”, International Conference on Happiness and Relational Goods, San Servolo, Venice, 2009;

invited public lecture, “Why Trust Strangers?”, Festival of Economics, Trento, 2009;

keynote speaker, “On the Role of Affect in Economics”, First Meeting of Association of Behavioral Economics and Finance, Osaka, 2007.

keynote speaker, “Affective Public Choice”, opening NSM Decision Lab, University of Nijmegen, 2007.

keynote speaker, “The Heart is a Lonely Hunter”, Economic Science Association Meeting, Nottingham, 2006.

invited presentation, “The Future of Experimental Economics”, on the occasion of “BonnEconLab 20 Years”, Bonn, 2006;

keynote speaker, ASPO Conference “Justice and Feeling: An Emotional Revolution”, Amsterdam, 2005;

invited plenary lecture, International Meeting on Behavioral and Experimental Economics, Cordoba, 2004;

invited general lecture, meeting on “Subjective approaches in economics”, University of Amsterdam, 2004;

invited plenary lecture, conference on “Lobbying and institutional structure of policymaking”, University of Rome, 2002.

invited plenary lecture, International Institute of Public Finance Conference, Linz, 2001;

invited plenary lecture, European Public Choice Society Meeting, Prague, 1997;

positions, honors fellow of CEPR, CESifo, Tinbergen Institute;

member Scientific Advisory Board at the Max Planck Institute for Research on Collective Goods in Bonn, since 2011;

founding director of CREED, 1991-2010;

participant of Witness Seminar “Emergence and Evolution of Experimental Economics”, KNAW, Amsterdam, 2010;

offer for professorship, Department of Economics (ICES), George Mason University, 2008;

member J.C. Ruigrok Prize Committee, Koninklijke Hollandsche Maatschappij der Wetenschappen (Royal Holland Society of Sciences and Humanities), 2009, 2013;

Stapenning, granted by the Board of the Universiteit van Amsterdam, July 4, 2008;

Symposium on the occasion of my 25th anniversary as a professor at the Department of Economics of the Universiteit van Amsterdam, speakers: Reinhard Selten, Charles Holt, Simon Gächter, and Jan Potters; July 4, 2008 (organized by Theo Offerman, Joep Sonnemans and Arthur Schram).

member Steering Group Cognitive Science Center Amsterdam, 2007-2010;

coordinator of EU MC-RTN ENABLE: European Network for the advancement of Behavioural Economics, 2004-2008;

member Board of Management of the International Institute of Public Finance (IIPF), 2006-2009;

member International Evaluation Committee for Swiss National Science Foundation concerning National Centers of Competence in Research, 2004;

nominated by University of Amsterdam for KNAW Academy professorship (Royal Netherlands’ Academy for Arts and Sciences; 2002, 2004);

research fellow CEPR, since 2005; research fellow CESifo, since 1999; research fellow Tinbergen Institute, since 1987; fellow ENCORE (Economics Network for Competition and Regulation), since 2003; fellow CentER, 1989-1998; fellow NAK (Dutch Network of Quantitative Economics), since 1987;

coordinator of EU TMR-Project ENDEAR: European Network for the Development of Experimental Economics and its Application to Research on Institutions and Individual Decision Making, 1998-2003;

nomination for fellowship at the Center for Advanced Study in the Behavioral Sciences, Stanford, 2002;

co-founding-director and board member of the Tinbergen Institute, 1987-1992; member of the board (chairman of the board at the University of Amsterdam), 1993-1997; coordinator of the research programme Institutions and Decision Analysis, 1995-2002,.

member Coordination Committee of the ESF Scientific Network “Human Reasoning and Decision Making”, 1997-2000;

chairman Wicksell Prize Committee, European Public Choice Society, Goteborg, 1998;

member Nominating Committee of the European Economic Association, 1992 and 1997;

member executive board of European Public Choice Society, 1984-1995;

member executive board of the Economic Science Association (ESA), 1994-2001;

member Koninklijke Hollandsche Maatschappij der Wetenschappen (Royal Holland Society of Sciences and Humanities, oldest Dutch scientific society), since 1994;

chair Fiscal Economics Course Committee, Faculty of Economics and Business, University of Amsterdam, 1999-2010;

chair Department of Microeconomics, Faculty of Economics and Econometrics, University of Amsterdam, 1992-1995;

member of the board of the Royal Netherlands Economic Association (Koninklijke Vereniging voor de Staathuishoudkunde), 1986-1990;

president of the European Public Choice Society, 1986/87 (acting president, 1987/88);

member of international scientific associations: American Economic Association, Econometric Society, Economic Science Association, European Economic Association, International Institute of Public Finance, Public Choice Society, International Society for Research on Emotions; European Association for Decision Making; Society for Neuroeconomics;

served as member of various Dutch scientific advisory boards and executive committees in and outside the university, such as the Dutch Scientific Foundation for Economic Research (ECOZOEK, chairman Economics Committee), the Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS, member Scientific Committee), the Research Institute for Small and Medium-sized Business (EIM, member Program Advice Committee), the Institute for Research on Government Expenditure (IOO,

member of the board), the Foundation for Economic Research of the University of Amsterdam (SEO, member of the board); member council of economic advisors of ENCORE (Economics Network for Competition and Regulation); board member of the Wim Drees Stichting voor Openbare Financiën; member Program Committee Research Institute Cognition, University of Amsterdam; member NWO Program Committee Social Infrastructure Agenda – Governance (Netherlands Organisation for Scientific Research);

organizational work

organization of conferences and workshops: Expert Meeting: Aversive Emotional Processes and Decision-making (research priority program Brain & Cognition), Amsterdam, 2012; co-organizer CSCA Summer School on Neuroeconomics, annex Workshop and Symposium, Amsterdam, 2010; co-organizer of ESF Exploratory Workshop on Individual and Team Decisions in Economics, Innsbruck, 2008; member Scientific Committee EIPE conference on Neuroeconomics, Rotterdam, 2008; ENABLE Symposium on Economics and Psychology, Amsterdam, 2008; member Program Committee First World Meeting Public Choice Society, Amsterdam, 2007; member Program Committee ENABLE Symposium on Economics and Psychology, Mannheim, 2007; 21 COE-GLOPE conference of Waseda University, Amsterdam, 2006; CREED-NYU experimental economics workshop, Amsterdam, 2002; member organizing committee of ENDEAR Summer School “Beauty 2001” and Workshop, Amsterdam, 2001; SCALE Workshop on Creation and Returns of Social Capital, Amsterdam, 1999; Amsterdam Workshop in Experimental Economics, Amsterdam, 1992, 1993, 1994, 1995, 1996, 1997; member IAREP organizing committee of the 2nd summer school in economic psychology at Linz, 1993; international symposium on the Political Economy of Government Debt, Amsterdam, 1990; member of the Program Committee of the European Economic Association meeting in Augsburg, 1989; international project on the Growth of the Public Sector, Noordwijkerhout meeting, 1985; European Public Choice Society meeting at Noordwijkerhout, 1985;

refereeing

American Economic Review; American Journal of Political Science; Econometrica; Economic Journal; Economic Inquiry; Economics Letters; Economics and Politics; European Economic Review; European Review of Agricultural Economics; European Journal of Political Economy; Experimental Economics; Games and Economic Behavior; Journal of Economic Behavior and Organization; Journal of Economic Methodology; Journal of Economic Psychology; Journal of Economic Surveys; Journal of Economics; Journal of the European Economic Association; Journal of Institutional and Theoretical Economics; Journal of Public Economics; Public Choice; Public Finance and Management; Review of Economic Studies; Scandinavian Journal of Economics; Small Business Economics; WIRES Cognitive Science; Kluwer Academic Publishers, North-Holland Publ.Cie, Elsevier; Netherlands Organization for Scientific Research (NWO); NSF (USA); Israel Science Foundation; Society for Judgement and Decision Making; Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS); Max Planck Gesellschaft (Germany); Japan Society for the Promotion of Sciences (JSPS); Royal Netherlands’ Academy for Arts and Sciences (KNAW); International Food Policy Research Institute (IFPRI); ESRC-UK; Nuffield Foundation, UK; Volkswagen Stiftung (Germany); Fonds Wetenschappelijk Onderzoek Vlaanderen;

advising

public and private organizations and institutions, among others: VBA (flower auction Aalsmeer); Dutch Ministries and Parliament; OECD; Hungarian government; Royal Swedish Academy of Sciences; University of Maastricht

(setup of economics faculty); Deutsche Forschungsgemeinschaft (Gutachtung Sonderforschungsbereich); Friedrich Ebert Stiftung (Germany); Office of the Chancellor, UCLA; Shanghai University of Finance and Economics; NRW Academy of Sciences (Germany); Swiss Marcel Benoist Foundation (Federal Office for Education and Science, Bern); NMA (Netherlands Competition Authority); Adviesraad voor het Wetenschaps- en Technologiebeleid (Dutch Advisory Board for Science and Technology Policy);

teaching extensive teaching experience in economics (in particular: public/political economics, experimental economics, applied game theory) at undergraduate and graduate level (a.o. at Tinbergen Institute and NAKI); member teaching staff of the International Association for Research in Economic Psychology (IAREP) summer school at Linz (August 1990); graduate seminar on economic significance and modeling of emotions at UCLA (sponsored by Departments of Political Science, Economics, and Anthropology; October/November, 2001); master course Neuroeconomics, as of 2012;

PhD-supervision PhD-supervision: 18 finished, 2 under supervision; 4 awarded with highest honors (cum laude), and 8 theses published by international publishers (Kluwer, Springer);
regular member of PhD committees in the Netherlands;
reviewer Habilitation theses: University of Innsbruck (2007), University of Zurich (1999, 2003); external examiner Ph.D.-theses: University of Oslo (2010), Université Claude Bernard, Lyon 1, University of York (2000);

scientific grants

from NWO (Netherlands Organization for Scientific Research)

2011: Visitor's grant NWO-JSPS

2010: Brain & Cognition Grant for Summer School in Cognitive Science (co-applicant)

2007-2008: Pilot Project Cognition Program "Never trust a stranger – Novel model-based fMRI approaches in linking economic decision making to trust and social affective ties (joint with Richard Ridderinkhof; post-doc and material budget);

1997-2000: project "Formation and use of social capital in experimental labor markets" (postdoc and material budget; doss.nr. 510-05-203).

1995-1997: project "Social infrastructure and economic welfare" (postdoc and material budget; doss.nr. 510-1-0005/07-020).

1991-1996: acquisition of 5-year PIONIER-grant (joint with co-worker Arthur Schram) for project "Laboratory experiments in political economics", involving the set-up of CREED, the first research group and laboratory in experimental economics in the Netherlands (doss.nr. 3440680).

1991-1994: project "Influence of the structure and size of the public sector on the economic performance of the private sector in developed market economies" (research assistance and material budget; doss.nr. 51026023).

1988-1991: project "Determinants of selfemployment" (research assistance and material budget; doss.nr. 450-226-007).

1984-1988: project "Economic models of voter behavior" (research assistance and material budget; doss.nr. 430-214-017).

1983-1987: project "Political econometric models" (research assistance and material budget; doss.nr. 450-226-004).

from European Commission

2004-2008: Research Network grant for programme ENABLE: The European Network for the Advancement of Behavioural Economics (coordinator/project director; MRTN-CT-2003-505223).

1998-2003: TMR Research Network grant for programme ENDEAR: The European Network for the Development of Experimental Economics and its Application to Research on Institutions and Individual Decision Making (coordinator/project director; N° ERB4061PL970612).

1994-1995: INTAS-project "Consistency of behavior in social dilemmas and bargaining games" (material budget; co-ordinator: Gerrit Antonides, Erasmus University Rotterdam).

1993-1994: Human Capital and Mobility Program (via Tinbergen Institute): post-doc position.

other

2009: Cognition Programme University of Amsterdam (research priority program), project "Decision making and adaptive control over impulsive actions" (joint with Richard Ridderinkhof, Damiaan Denys, Birte Forstmann and Erik-Jan Wagemakers; postdocs, (visiting) senior researchers, PhD students, material budget);

2007: ESF-grant (EW07-125, SCSS) for exploratory workshop "Individual and team decisions in economics", Innsbruck, 2008 (co-applicant);

1997-2000: ESF-Scientific Network "Human reasoning and decision making" (member coordination committee).

2003: financial support by NWO (Netherlands Organization for Scientific Research) and KNAW (Royal Netherlands' Academy for Arts and Sciences) for SCALE conference, Amsterdam;

2001: financial support by KNAW (Royal Netherlands' Academy for Arts and Sciences) for ENDEAR workshop, Amsterdam

1995: financial support by NWO (Netherlands Organization for Scientific Research) for the Amsterdam Workshop in Experimental Economics.

1994: financial support by the Dutch tv-newsprogram NOVA and the news agency ANP for the organization of the Political Stock Market 1994 (PAM94).

1993: financial support by KNAW (Royal Netherlands' Academy for Arts and Sciences) for the Amsterdam Workshop in Experimental Economics.

1991: hardware and software provided by IBM, through study-contract, for set-up CREED-laboratory.

commissioned research

2007-2008: Dutch Central Bank: research project "An experimental study of high-valued payment systems".

2003/2004: Dutch Central Bank: research project “Impact of rotation on committee decision making”.

1998/99: Dutch Ministry of Social Affairs and Employment: research project “An experimental study of the Van Elswijk Plan”, concerning an alternative tax system for financing unemployment benefits.

1996: Rijksdienst voor Radiocommunicatie (agency of Dutch Ministry for Transportation and Waterworks): research project “The auctioning of ether frequencies by the government”.

1995/97: VBA (Flower Auction Aalsmeer): research project “The role of information in the flower auction: an experimental study”.

1987/88: SEO (Foundation for Economic Research, University of Amsterdam): research project “Consumer preferences for local government goods and services”.

1985/86: Dutch Ministry of Internal Affairs: research project “Decision making by municipalities with respect to their own income”.

1985: Dutch Ministry of Economic Affairs and EIM (Economic Institute for Small and Medium Sized Business): research project “The development of the number of self-employed”.

PUBLICATIONS

Books/monographs

F. van Winden, A. Riedl, J. Wit and F. van Dijk, *An Experimental Study of the Van Elswijk Plan: Value Added Taxation instead of Wage Taxation as a Means to Finance Unemployment Benefits*, CREED, University of Amsterdam, 2001.

F. van Winden, A. Riedl, J. Wit en F. van Dijk, *Experimenteel onderzoek naar het Plan Van Elswijk* (An Experimental Study of the Van Elswijk Plan), CREED, Universiteit van Amsterdam, 1999, 171 pp.

A.J.H.C. Schram, H.A.A. Verbon en F.A.A.M. van Winden, *Economie van de Overheid* (Public Sector Economics), Academic Service, Schoonhoven, 1991; tweede editie, 1997.

H.A.A. Verbon and F.A.A.M. van Winden (eds.), *The Political Economy of Government Debt*, North-Holland, Amsterdam, 1993.

H.A.A. Verbon, A.J.H.C. Schram, F. van Puffelen en F.A.A.M. van Winden, *Zijn consumentenvoorkeuren voor gemeentelijke voorzieningen meetbaar?*, (Are Consumer Preferences for Local Government Provisions Measurable?), SEO, Amsterdam, 1989.

P.S.A. Renaud en F.A.A.M. van Winden, *Gemeentefinanciën en gedecentraliseerde besluitvorming* (Local Government Finance and Decentralized Decision-Making), Stenfert Kroese, Leiden, 1988. (Part I also published by Ministerie van Binnenlandse Zaken (Ministry of Home Affairs), Den Haag, 1987.)

F.A.A.M. van Winden, *De mens in de collectieve sector* (Man in the Collective Sector), Stenfert Kroese, Leiden, 1985.

F.A.A.M. van Winden, *On the Interaction between State and Private Sector, A study in Political Economics*, North-Holland, Amsterdam, 1983 (slightly adjusted version of 1981 Ph.D.-thesis, Pasmans, 's-Gravenhage).

L. Reynders en F.A.A.M. van Winden, *De farmaceutische industrie in Nederland* (The pharmaceutical Industry in The Netherlands), SUA, Amsterdam, 1976.

Articles in English

F. van Winden, Affective Social Ties—Missing Link in Governance Theory, *Rationality, Morals and Markets* 3, 2012, 108–122.

J.J. Fahrenfort, F. van Winden, B. Pelloux, M. Stallen, and K.R. Ridderinkhof, Neural Correlates of Dynamically Evolving Interpersonal Ties Predict Prosocial Behavior, *Frontiers in Neuroscience*, 6 (28), 2012, 1-14.

F. van Winden and E. Ash, On the Behavioral Economics of Crime, *Review of Law and Economics*, 8, 2012, 181-213.

A. Riedl and F. van Winden, Input versus Output Taxation in an Experimental International Economy, *European Economic Review*, 56, 2012, 216-232.

F. van Winden, M. Krawczyk, and A. Hopfensitz, Investment, Resolution of Risk, and the Role of Affect, *Journal of Economic Psychology*, 32, 2011, 918-939.

E. Reuben and F. van Winden, Fairness Perceptions and Prosocial Emotions in the Power to Take, *Journal of Economic Psychology*, 31, 2010, 908-922.

V. Sadiraj, J. Tuinstra, and F. Van Winden, Identification of Voters with Interest Groups Improves the Electoral Chances of the Challenger, *Mathematical Social Sciences*, 60, 2010, 210-216.

V. Sadiraj, J. Tuinstra, and F. Van Winden, Special Interest Groups and Election Outcomes, *MET*, 18, 2010, 12-17.

H. Hennig-Schmidt, A. Ostmann, U. Leopold-Wildburger, and F. Van Winden, Understanding Negotiations – A Video Approach in Experimental Gaming, in: A. Ockenfels and A. Sadrieh (eds.), *The Selten School of Behavioral Economics*, Springer Verlag, 2010, pp. 127-165.

R. Bosman and F. van Winden, Global Risk, Investment, and Emotions, *Economica*, 77, 2010, 451-471.

J. Brandts, A. Riedl, and F. van Winden, Competitive Rivalry, Social Disposition, and Subjective Well-being: An Experiment, *Journal of Public Economics*, 93, 2009, 1158-1167 (revised version of “On Competition and Well-being”, working paper, 2008).

M. Sutter, M. Kocher, R. Bosman, and F. van Winden, Gender Pairing and Bargaining – Beware the Same Sex!, *Experimental Economics*, 12, 2009, 318-331.

E. Reuben and F. van Winden, Social Ties and Coordination on Negative Reciprocity: The Role of Affect, *Journal of Public Economics*, 92, 2008, 34-53.

F. van Winden, M. Stallen, and K.R. Ridderinkhof, On the Nature, Modeling, and Neural Bases of Social Ties, in: D.E. Houser and K.A. McCabe (eds.), *Neuroeconomics*, Vol. 20 Advances in Health Economics and Health Services Research, Emerald Insight Publishing, 2008, 125-159;

I. Mazza and F. van Winden, An Endogenous Policy Model of Hierarchical Government, *European Economic Review*, 52, 2008, 133-149.

A. Hopfensitz and F. van Winden, Dynamic Choice, Investment, and Emotions, *Theory and Decision*,

64, 2008, 249-300.

F. van Winden, F. van Dijk and J. Sonnemans, Intrinsic Motivation in a Public Good Experiment, in Ch. Plott and V. Smith (eds.), *Handbook of Experimental Economics Results*, Vol. 1, North-Holland, Amsterdam, 2008, 836-845.

A. Riedl and F. van Winden, An Experimental Investigation of Wage Taxation and Unemployment in Closed and Open Economies, *European Economic Review*, 51, 2007, 871-900.

G. Ben-Shakhar, G. Bornstein, R. Bosman, and F. van Winden, Reciprocity and Emotions in Bargaining, Using Physiological and Self-Report Measures, *Journal of Economic Psychology*, 28, 2007, 314-323.

F. van Winden, Affect and Fairness in Economics, *Social Justice Research*, 20, 2007, 35-52.

F. van Winden, The Affect Component of Democracy, in: J. Casas and P. Schwartz (eds.), *Public Choice and the Challenges of Democracy*, Edward Elgar, Cheltenham, 2007, 45-61.

V. Sadiraj, J. Tuinstra and F. van Winden, A Computational Electoral Competition Model with Social Clustering and Endogenous Interest Groups as Information Brokers, *Public Choice*, 2006, 129, 169-187.

R. Bosman, H. Hennig-Schmidt, and F. van Winden, Exploring Group Decision Making in a Power-to-Take Experiment, *Experimental Economics*, 2006, 9, 35-51.

J. Sonnemans, F. van Dijk and F. van Winden, On the Dynamics of Social Ties Structures in Groups, *Journal of Economic Psychology*, 27, 2006, 187-204.

F. van Winden, Social Science in the Making, An Economist's View, in: P.A.M. van Lange (ed.), *Bridging Social Psychology: Benefits of Transdisciplinary Approaches*, Erlbaum, Mahwah, N.J., 2006, 415-420.

V. Sadiraj, J. Tuinstra and F. van Winden, Interest Group Size Dynamics and Policymaking, *Public Choice*, 2005, 125, 271-303.

R. Bosman, M. Sutter and F. van Winden, The Impact of Real Effort and Emotions in the Power-to-Take Game, *Journal of Economic Psychology*, 26, 2005, 407-429.

A. Riedl and F. van Winden, Information and the Creation and Return of Social Capital: An Experimental Study, in: H. Flap and B. Völker (eds.), *Creation and Returns of Social Capital*, Routledge, London, 2004, 77-103.

F. van Winden, Interest Group Behavior and Influence, in: C.K. Rowley and F. Schneider (eds.), *Encyclopedia of Public Choice*, Kluwer, Boston, 2003, 118-129.

F. van Winden, Experimental investigation of collective action, in: S. Winer and H. Shibata (eds.), *Political Economy and Public Finance*, Edward Elgar, Cheltenham, 2002, 178-196.

I. Mazza and F. van Winden, Does centralization increase the size of government? The effects of separation of powers and lobbying, *International Tax and Public Finance*, 9, 2002, 379-399.

F. van Dijk, J. Sonnemans and F. van Winden, Social Ties in a Public Good Experiment, *Journal of Public Economics*, 85, 2002, 275-299.

R. Bosman and F. van Winden, Emotional Hazard in a Power-to-Take Experiment, *The Economic Journal*, 112, 2002, 147-169.

- F. van Winden, Emotional Hazard: Exemplified by Taxation-Induced Anger, *Kyklos*, 54, 2001, 491-506.
- A. Riedl and F. van Winden, Does the Wage Tax System Cause Budget Deficits? A Macro-economic Experiment, *Public Choice*, 109, 2001, 371-394.
- F. van Dijk, J. Sonnemans and F. van Winden, Incentive Systems in a Real Effort Experiment, *European Economic Review*, 45, 2001, pp. 187-214.
- J. Potters and F. van Winden, Professionals and Students in a Lobbying Experiment: Professional Rules of Conduct and Subject Surrogacy, *Journal of Economic Behavior and Organization*, 43, 2000, pp. 499-522.
- C. Keser and F. van Winden, Conditional Cooperation and Voluntary Contributions to Public Goods, *Scandinavian Journal of Economics*, 102, 2000, pp. 23-39.
- R. Sloof and F. van Winden, Show Them Your Teeth First!: A Game-theoretic Analysis of Lobbying and Pressure, *Public Choice*, 104, 2000, pp. 81-120.
- B. Jacobsen, J. Potters, A. Schram, F. van Winden and J. Wit, (In)accuracy of a Political Stockmarket: The Influence of Common Value Structures, *European Economic Review*, 44, 2000, pp. 205-230.
- F. van Winden, On the Economic Theory of Interest Groups: Towards a Group Frame of Reference in Political Economics, *Public Choice*, 100, 1999, pp. 1-29.
- F. van Winden, Experimental Studies of Signaling Games, in: L. Luini (ed.), *Uncertain Decisions, Bridging Theory and Experiments*, Kluwer, Boston, 1999, pp. 147-173.
- J. Potters, C. de Vries and F. van Winden, An Experimental Examination of Rational Rent-Seeking, *European Journal of Political Economy*, 14, 1998, pp. 783-800.
- F. van Dijk and F. van Winden, Dynamics of Social Ties and Local Public Good Provision, *Journal of Public Economics*, 64, 1997, pp. 323-341.
- J. Potters, R. Sloof and F. van Winden, Campaign Expenditures, Contributions and Direct Endorsements, *European Journal of Political Economy*, 13, 1997, pp. 1-31.
- F. van Winden and R. Bosman, Experimental Research in Public Economics, in: K. Gerlach (ed.), *Experiments in Economics*, Campus Verlag, Frankfurt/New York, 1996, pp. 52-87.
- I. Mazza and F. van Winden, A Political Economy Analysis of Labor Migration and Income Redistribution, *Public Choice*, 88, 1996, pp. 333-363.
- J. Potters and F. van Winden, Models of Interest Groups. Four Different Approaches, in: N. Schofield (ed.), *Collective Decision-Making: Social Choice and Political Economy*, Kluwer, Boston, 1996, pp. 337-362.
- J. Potters and F. van Winden, Comparative Statics of a Signaling Game: An Experimental Study, *International Journal of Game Theory*, 25, 1996, pp. 329-353.
- F. van Winden, On European Economics, *Kyklos*, 48, 1995, pp. 303-311.
- F. van Winden, Government, Institutional Dynamics and Competitive Advantages, in: A. Rugman, J. van den Broeck and A. Verbeke (eds.), *Beyond the Diamond*, JAI Press, Greenwich, 1995, pp. 141-167.

- A. Schram and F. van Winden, The Role of Inter- and Intragroup Interaction in the Voter Turnout Decision, in: H. Brandstätter and W. Güth (eds.), *Essays in Economic Psychology*, Kluwer, Boston, Springer, Berlin, 1994, pp. 213-250.
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