

Curriculum Vitae

Joël J. van der Weele

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PERSONAL/CONTACT INFORMATION

Date/place of birth: May 8, 1980, Groningen (The Netherlands).

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Address: University of Amsterdam, CREED/Department of Economics, Roeterstraat 11, 1018WB Amsterdam, The Netherlands

ACADEMIC POSITIONS

- 2023- present Professor of Economic Psychology, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
- 2018- 2022 Associate Professor, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
- 2015- 2018 Assistant Professor, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
- 2013 - 2015 Postdoctoral researcher, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
- 2009 - 2013 Postdoctoral researcher, Goethe University Frankfurt

EDUCATION

- 2005 - 2009 PhD Economics, European University Institute, Italy.
Committee: Rick van der Ploeg (supervisor), Fernando Vega-Redondo, Tore Ellingsen, Steffen Huck.
Thesis: "On sanctions and signals, how formal and informal incentives for compliance interact"
- 2003 - 2005 M.S. Economics (Cum Laude), Rijksuniversiteit Groningen, The Netherlands.
- 2002 - 2004 B.A. Philosophy, Rijksuniversiteit Groningen, The Netherlands.
- 1999 - 2005 B.S. Economics, Rijksuniversiteit Groningen, The Netherlands.

ACADEMIC PUBLICATIONS

Peer reviewed journals

- 2023 The social construction of ignorance: experimental evidence”, with Ivan Soraperra, Marie-Claire Villeval and Shaul Shalvi, *Games and Economic Behavior*, 138, 197-213.
- 2022 “Self-Persuasion: Evidence from International Debating Tournaments”, with Peter Schwardmann and Egon Tripodi, *American Economic Review*, 112:4, 1118-46.
- 2021 “Casting Doubt: Image Concerns and the Communication of Social Impact”, Manuel Foerster and J. van der Weele, *Economic Journal*, 2021, 131: 2887-2919.
- 2020 “Bracelets of Pride and Guilt? An experimental test of self-signaling”, J. van der Weele and F. von Siemens, *Journal of Economic Behavior and Organization*, 2020, 172, 280-91.
“Overconfidence and Gender Gaps in Redistributive Preferences”, T. Buser, G. Grimalda, L. Putterman and J. van der Weele, *Journal of Economic Behavior and Organization*, 2020, 178, 267-86.
- 2019 “Deception and Self-deception”, P. Schwardmann and J. van der Weele, *Nature Human Behavior*, 2019, 3, 1055-61.
“On Esteem-based Incentives”, A. Mazyaki and J. van der Weele, *International Review of Law and Economics*, 60, 105848.
“Peer effects and risk sharing in experimental asset markets”, P. Gortner and J. van der Weele. *European Economic Review*, 2019, 116, 129-147.
- 2018 “Responsiveness to Feedback as Personal Trait”, T. Buser, L. Gerhards and J. van der Weele, *Journal of Risk and Uncertainty*, 52:2, 165-192.
- 2017 “A test of dual process-reasoning in charitable giving”, Z. Grossman and J. van der Weele. *Games*, 8:3, 36-49.
“Self-image and willful ignorance in social decisions”, Z. Grossman and J. van der Weele. *Journal of the European Economic Association*, 15:1, 153-217.
- 2015 “A method to elicit beliefs as most likely intervals”, K. Schlag, J. and J. van der Weele. *Judgment and Decision Making*, 10:5, 456-468.
“A penny for your thoughts: a survey of methods for eliciting beliefs”, K. Schlag, J. Tremewan and J. van der Weele. *Experimental Economics*, 18:3, 457-490.
- 2014 “Preferences for redistribution and perception of fairness: An experimental study”, R. Durante, L. Putterman and J. van der Weele, *Journal of the European Economic Association*, 12:4, 1059-86.
“Resisting moral wiggle room: How robust is reciprocity?” J. van der Weele, J. Kulisa, M. Kosfeld and G. Friebe, *American Economic Journal: Microeconomics*, 6:3, 256-64.
- 2013 “Sanctions that Signal: an Experiment”, R. Galbiati, K. Schlag and J. van der Weele *Journal of Economic Behavior and Organization* 94, 34-51.
“Eliciting probabilities, means, medians, variances and covariances without assuming risk neutrality”, K. Schlag and J. van der Weele, *Theoretical Economics Letters*, 3 (1), 38-42.
- 2012 “The signaling power of sanctions in social dilemmas”, J. van der Weele, *Journal of Law, Economics, and Organization*, 28 (1), 103-126.

Status-seeking in criminal subcultures and the double dividend of zero-tolerance”, R. Dur and J. van der Weele, *Journal of Public Economic Theory*, 15(1), 77-93.

“Beyond the State of Nature: Introducing Social Interactions in the Economic Model of Crime”, J. van der Weele, *Review of Law and Economics*, 8 (1), 401-32.

Other writings (Book chapters / non-refereed research / policy publications)

- 2021 “Alle kleine beetjes helpen wel degelijk in de klimaatcrisis”, *Trouw*, 25 Augustus.
- “Slimme mensen gevoeliger voor mispercepties”, *Economisch Statistische Berichten*, 20 April 2021.
- 2019 “De gedragseconomie is groot geworden”, with Arthur Schram, *TPE Digitaal*.
- 2017 “The Broken Window Effect”, with Mataka Flynn and Rogier van der Wolk, *Encyclopedia of Law and Economics*, Springer.
- “Explaining Variation in Cooperative Behavior: Perspectives from the Economics Literature.” Mengel, Friederike and Joël J. Van der Weele. 2017. In: *Investors and Exploiters in Ecology and Economics: Principles and Applications*, edited by L-A. Giraldeau, P. Heeb, and M. Kosfeld. Strüngmann Forum Reports, vol. 21 J. Lupp, series editor. Cambridge, MA: MIT Press
- “The Ecological and Economic Conditions of Exploitation Strategies.” Burton-Chellew, M., Kacelnik, A., Arbilly, M., dos Santos, M., Mathot, K.M., McNamara, J.M., Mengel, F., van der Weele, J. and Vollan, B. . 2017. In: *Investors and Exploiters in Ecology and Economics: Principles and Applications*, edited by L-A. Giraldeau, P. Heeb, and M. Kosfeld. Strüngmann Forum Reports, vol. 21 J. Lupp, series editor. Cambridge, MA: MIT Press
- 2014 Herverdeling in the laboratorium, *Economisch Statistische Berichten*, 99(4698).
- 2010 Verstandig kuddegedrag: kredietcrisis ontstaat door rationele keuze. *Financieel Dagblad Weekend*, 6 Februari 2010. With Jaap Jelsma (my father).
- 2009 Sociale interacties en de economie van de misdaad, *Economisch Statistische Berichten*, 94(4572).

TEACHING EXPERIENCE (selected)

- 2022- present **Lecturer**, Topics in Behavioral Economics, Public Economics, Research Seminar.
Coordinator: Master Track Behavioral Economics and Game Theory.
- 2015-2021 **Lecturer**, Public Economics, University of Amsterdam, Master Course Economics.
Coordinator, Master Track Public Policy.
- 2015-2019 **Lecturer**, Law and Behavioral Economics, University of Amsterdam, Master Course at the Law Faculty.

- 2015, 2016, 2017 **Tutorial leader/supervisor.** Experimental Economics, Master Course Economics.
- 2015, 2016, 2017 **Lecturer,** Thesis Seminar M.Sc. Behavioral Economics, University of Amsterdam.
- 2016 **Lecturer,** Workshop Experimental Methods, European University Institute, on invitation of Prof. Klarita Gerxhëni.
- 2014 **Assistant,** Game theory, University of Amsterdam, Bachelor course.
- 2011, 2012 **Lecturer,** Intermediate Microeconomics, Goethe University, bachelor course in German (2011) and English (2012).
- 2012 **Lecturer,** Economics, Goethe University, Ph.d. seminar course.
- Lecturer,** Using game theory to model group behavior, Goethe University, Ph.d. seminar course.
- 2010 **Lecturer,** Some psychology and economics of crowds, Goethe University, master seminar course.
- 2008, '09, '10 **Lecturer,** Introduction to game theory for social scientists, European University Institute, Political Science department, Ph.d. course.

SUPERVISION

Ph.D. supervision: Cristina Figueroa (first supervisor, 2022 -), Magdalena Wasilewska (first supervisor, 2023 -), Linh Vu (second supervisor, 2020-), Davide Pace (first supervisor, 2018-2023).

Ph.D. committees (external member): Quentin Cavalan (Paris School of Economics, 2023), Katharina Brutt (University of Amsterdam, 2023), Anna Hochleitner (University of Nottingham, 2023), Frieder Neunhoeffler (University of Amsterdam, 2023), Myrna Hennequin (University of Amsterdam, 2019), Alice Solda (Queensland University of Technology, 2019), Nina Hestermann (Toulouse School of Economics, 2018), Davide Smerdon (University of Amsterdam, 2017), Tim de Wilde (2017), Kopanyi-Peuker (2016)

M.Sc. supervision: Kacper Mojescik, Lingyi Li, Dominic Byrne, Sam Schechtmann, Sam Walsh, Tashfia Mubtasim, Rafaela Pinto, Karolina Granja, Fabian Roloff, Vinska Talita Johan, Jaime Marin Corbi, Ronnie Bowerman, Nienke van der Drift, Louis Russell-Watts, Irene van Rooij, Nina van Dam, Theo Saroglou, Maarten Hopman, Maria-Elena Smprini, Stefana Oros, Ana Macanovic, Ivar Kolvoort, Noven Kusuma Nugraheni, Nik Markner Mauthof, Jessica Exton, Daniëlle Brouwer (LL.M), Frans de Heij, Petra Dinescu, Sebastian Arechaga, Alessandra Nakhleh, Brigitte de Brabander, Maria Pena-Madeira, Vincent Horstink, Rafael van den Steen, Bai Xue, Claudia Lipp, Ana Andrijevik.

PROFESSIONAL FELLOWSHIPS/BOARDS

- 2023 – present Executive committee, Economic Science Association
- 2019 – present Amsterdam Center for Brain and Cognition, University of Amsterdam.
- 2013 - present Fellow, Tinbergen Institute.

GRANTS & AWARDS (selected)

2023	ODISSEI grant (approx. €30,000) with Thomas Douenne and Oda Sund.
2021	Voted “Lecturer of the year” in the MSc. Economics. ABC Talent Grant for talent Dianna Amasino, Amsterdam Brain and Cognition Center, with Dianna Amasino and Suzanne Oosterwijk, (€125,000).
2020	Research grant for “Carbon Size Matters”, Amsterdam sustainable futures initiative (€10,000).
2017	VIDI research grant, Dutch Science Foundation - NWO (€800,000). Visitor grant, Queensland University of Technology (approx. Aus. \$5,000).
2014	Snyder visiting fellow grant, University of California at Santa Barbara (\$3,300).
2013	Forschungstopf research grant, Goethe University Frankfurt (€4,000).
2012	Research grant from the program Sustainable Architecture for Finance in Europe (SAFE), Goethe University Frankfurt, joint with Heiner Schumacher (approx. €50,000).
2008	Experimental Grant, Verein der Förderer und Freunde der Goethe Universität (€3,500).
2005 - 2009	Nuffic scholarship for the graduate program at the European University Institute (approx. €60,000).

REFEREEING SERVICE

(Alphabetic order): American Economic Review, Econometrica, Economic Governance, Economics and Philosophy, European Commission, European Economic Review, Experimental Economics, Games and Economic Behavior, International Review of Law and Economics, J. Behavioral Public Policy, J. Economic Behavior and Organization, J. Economic Psychology, J. Evolutionary Economics, J. Experimental Political Science, J. of Finance, J. Institutional and Theoretical Economics, J. Public Economic Theory, J. Public Economics, Journal of Business Economics, J. of Behavioral and Experimental Economics, J. of Conflict Resolution, J. of Experimental Psychology: General, J. of the Economic Science Association, J. of the European Economic Association, Management Science, National Science Foundation (Dutch, Swiss, U.S.), Nature Human Behavior, Quarterly J. of Economics, RAND J. of Economics, Review of Economic Studies, Revue of Economie Politique, Science Advances.

ACADEMIC VISITS

March 2022	Visiting Scholar, EUI, Florence.
April – May 2019	Visiting Scholar, BRIQ, Bonn.
May 2018	Visiting scholar, Université de Sophia Antipolis, Nice
March/April 2017	Visiting Scholar, Queensland University of Technology, Brisbane
April/May 2016	Visiting Scholar, European University Institute, Florence
Nov. 2015	Participant in the 21 st Ernst Strungmann Forum, Frankfurt am Main
Spring 2014	Snyder visiting fellow, University of California at Santa Barbara

Oct. 2013 Visiting Scholar, WZB Berlin
 Feb. 2012 Visiting Scholar, Toulouse School of Economics
 Nov. 2011 Visiting Scholar, Sciences Po, Paris
 Spring 2008 Visiting Graduate Student, University of California at San Diego (supervisor: Joel Sobel)

SEMINAR/CONFERENCE PRESENTATIONS

2023 **Seminars:** Max Planck Institute Bonn, BRIQ Bonn.

2022 **Seminars:** Paris School of Economics, DICE Duesseldorf, Behavioral Economics Seminar Berlin, Bielefeld. **Conferences:** Belief Based Utility (Amsterdam, organizer), ESA conference (Bologna),

2021 **Seminars (all online):** University of Pittsburgh, Harvard University, Lund University, Paris School of Economics. **Conferences:** Beliefs, Memory & Narratives (LMU Munich), EconTribute: Social Image and Moral Behavior (online), Belief Based Utility Flash Talks (online, organizer).

2020 **Seminars:** Sciences Po, Middexlab Online Seminar. **Conferences:** PsychoNeuroEconomics (online).

2019 **Seminars:** CPB (The Hague), BRIQ (mini-course). **Conferences:** Workshop beliefs about society (LMU Munich), Workshop belief-based utility (BRIQ Bonn), M-BEES (Maastricht), SPUDM (Amsterdam).

2018 **Seminars:** University of Nottingham, BRIQ (Bonn), Rijksuniversiteit Groningen, University of Alicante, Toulouse School of Economics. **Conferences:** ESA world meeting (Berlin), TIBER symposium (Tilburg University).

2017 **Seminars:** Queensland University of Technology, Ludwig-Maximilians University München, University of Fribourg, University of Lausanne, Autoriteit Financiële Markten. **Conferences:** Workshop status/image (WZB Berlin), Workshop belief-based utility (Carnegie Mellon University).

2016 **Seminars:** University of Zürich, Hamburg University. **Conferences:** M-BEES (Maastricht University), EEA conference (Geneva), Arne Ryde symposium on Image concerns (Lund University), SABE conference behavioral economics (Wageningen University).

2015 **Seminars:** Maastricht University. **Conferences:** Tiber 14 (Tilburg University), M-BEES (Maastricht University), Workshop on Self-deception and Self-signaling (Institute for Advanced Studies, Toulouse).

2014 **Seminars:** Cologne University, Marburg University, UCSB (Santa Barbara), UCSD Rady School of Business (San Diego), Copenhagen University, Aarhus University. **Conferences:** Tiber 13 (Tilburg University), ESA European meeting (Prague), Nordic Conference Behavioral and Experimental Economics (Aarhus)

2013 **Seminars:** Amsterdam School of Economics, LMU (Munich), Max Planck Institute Bonn. **Conferences:** HeiMaX workshop (U. Mannheim), Nordic Conference Behavioral and Experimental Economics (Stockholm School of Econ.).

2012 **Seminars:** WZB (Berlin), Vienna University, IIES (Stockholm University), Toulouse School of Economics. **Conferences:** M-BEES (Maastricht), Belief formation and elicitation (DIW Berlin), Workshop Behavioral Economics (Mainz), ESA (Cologne).

2011 **Seminars:** Amsterdam School of Economics, Heidelberg University. **Conferences:** EEA (Oslo), Tiber X (Tilburg), Consequences and determinants of social preferences (Southampton).

- 2010 **Seminars:** Vienna University/IAS. **Conferences:** Incentives and social interactions in the workplace (Erasmus Universiteit Rotterdam), ESA World Meeting (Copenhagen).
- 2009 **Seminars:** Bonn University. **Conferences:** IMEBE (Granada)
- 2008 **Seminars:** UCSD (San Diego), Nantere X (Paris). **Conferences:** LabSi international conference (Salerno)